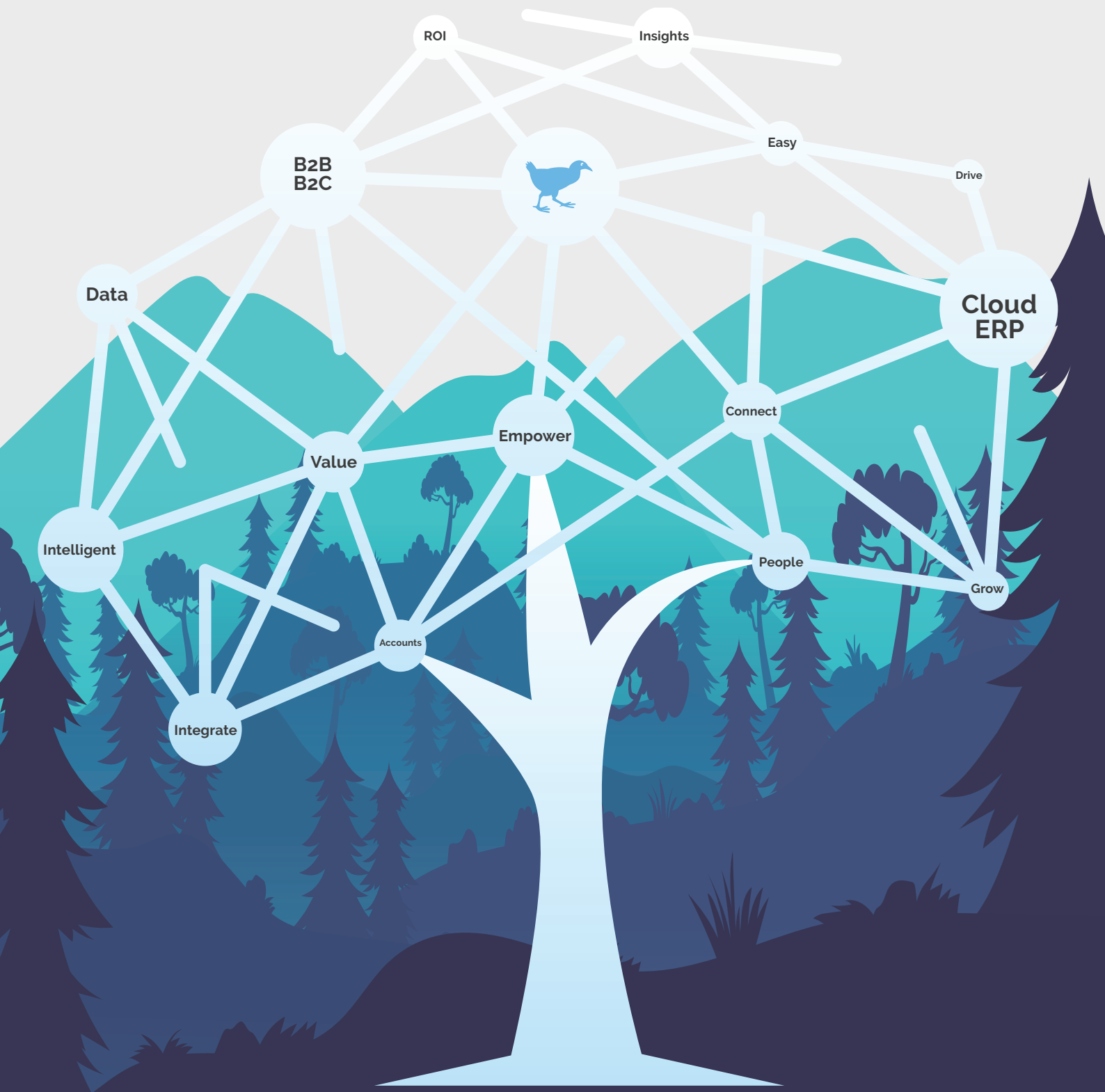
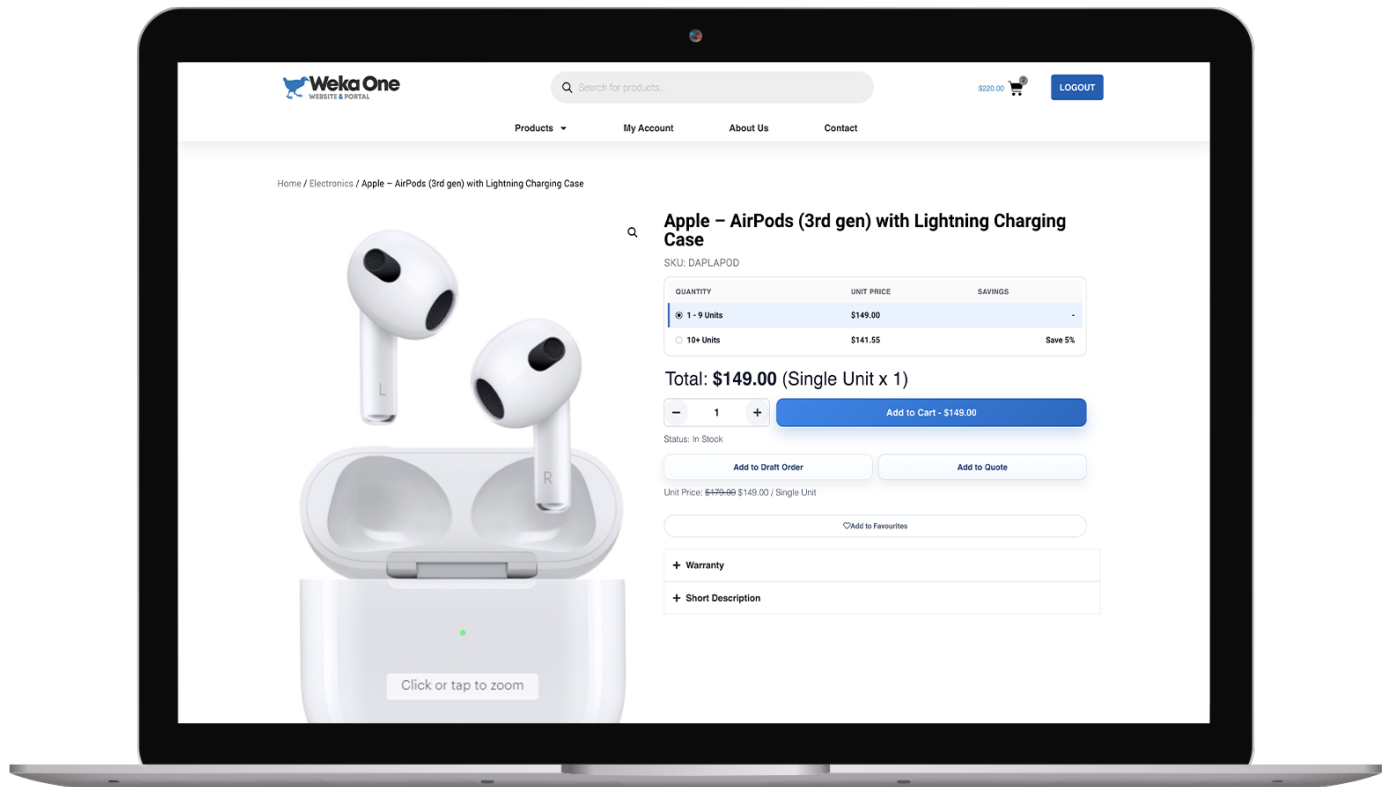




Weka One



Weka Online
ERP • ECOMMERCE • INTEGRATION



Weka One.

ERP-first B2B and B2C eCommerce built for growing businesses

Weka One is an ERP-first eCommerce platform built for businesses that need more than a standard online store.

Designed for wholesale, distribution, manufacturing, trade, and B2B businesses, Weka One connects your online sales channel with the systems and workflows that run your business. It helps your customers browse products, view account-specific pricing, check stock availability, place orders, access invoices, and reorder products online.

Whether you sell to trade customers, direct customers, resellers, branches, procurement teams, or account-based buyers, Weka One gives your customers a better way to buy from you online while helping your team reduce manual administration.

Built for B2B, B2C, and trade eCommerce

Weka One is designed for businesses that sell to different types of customers through one connected online platform.

You may have trade customers who need account pricing, direct customers who want a modern online shopping experience, and internal teams who need accurate order and account information.

Weka One brings these requirements together in one eCommerce platform. With Weka One, you can support:

- ✓ **B2B trade account ordering**
- ✓ **B2C online sales**
- ✓ **Customer-specific pricing**
- ✓ **Account-based product access**
- ✓ **Product catalogue management**
- ✓ **Live stock visibility**
- ✓ **Sales order integration**
- ✓ **Invoice access**
- ✓ **Order history**
- ✓ **Rapid reorder**
- ✓ **Quote workflows**
- ✓ **Approval workflows**
- ✓ **Customer portals**
- ✓ **Multi-user account access**

Turn your website into a connected sales channel

Many businesses have outgrown basic eCommerce.

A standard website may display products, but it often struggles with customer-specific pricing, trade accounts, stock availability, quantity breaks, order history, invoice access, and complex B2B workflows.

Weka One is built to solve this.

It gives your customers a practical online ordering experience while keeping your business data connected in the background. Your team can reduce manual order entry, cut down routine account enquiries, and give customers faster access to the information they need.

Key Features.

Customer-specific pricing ✓

Weka One can display pricing based on each customer's account.

This is ideal for businesses that use trade pricing, contract pricing, negotiated rates, price lists, sales pricing, sales discounts, quantity breaks, or customer-specific product rules.

When customers log in, they can see pricing that is relevant to their account, helping reduce pricing questions and manual checks.

Product catalogue management ✓

Weka One helps present your product catalogue online in a structured, searchable, and customer-friendly way.

You can support stock items, non-stock items, variable products, template items, kit items, product documents, images, categories, attributes, related products, upsells, and cross-sells.

This helps customers find the right products faster and gives your team a better way to showcase your range online.

Live inventory visibility ✓

Customers often need to know whether a product is available before placing an order.

Weka One can display inventory availability online, helping customers make informed buying decisions and reducing stock-related enquiries.

For larger businesses, Weka One can also support more advanced stock requirements such as multi-location inventory and serialised inventory on selected tiers.

Fast ordering tools ✓

Weka One is built for customers who order regularly.

Features such as favourites, order history, order templates, product matrix ordering, fast checkout, CSV cart import, and rapid ordering workflows help customers place repeat orders quickly and accurately.

This is especially valuable for trade customers, procurement teams, branches, resellers, and businesses that buy the same products regularly.

Units of measure and pack quantities ✓

Many B2B businesses sell products in different units of measure, pack sizes, cartons, boxes, rolls, cases, pallets, or minimum order quantities.

Weka One can support units of measure, ordering in pack quantities, minimum order quantities, and quantity-based rules, depending on your selected tier.

This helps customers order in the same way your business sells.

Customer portal ✓

Weka One gives customers access to a secure online portal where they can manage their account activity.

This can include account pricing, order history, invoices, delivery addresses, team users, payment terms, saved products, and order documents.

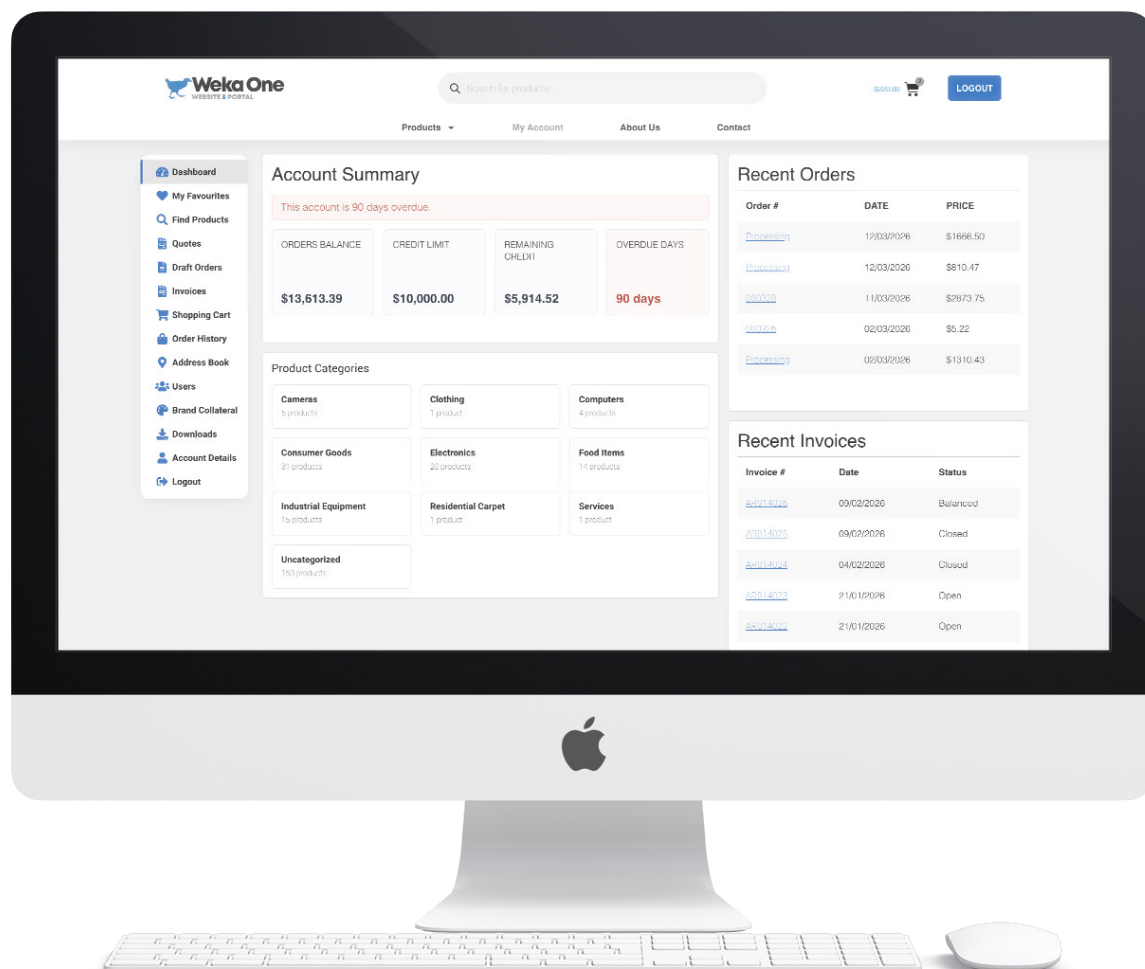
For B2B customers, this creates a better self-service experience and helps reduce routine support requests.

Team and role management ✓

Many account customers have more than one person involved in purchasing.

Weka One can support team management and team role management, allowing customers to manage users, buyers, approvers, and account access.

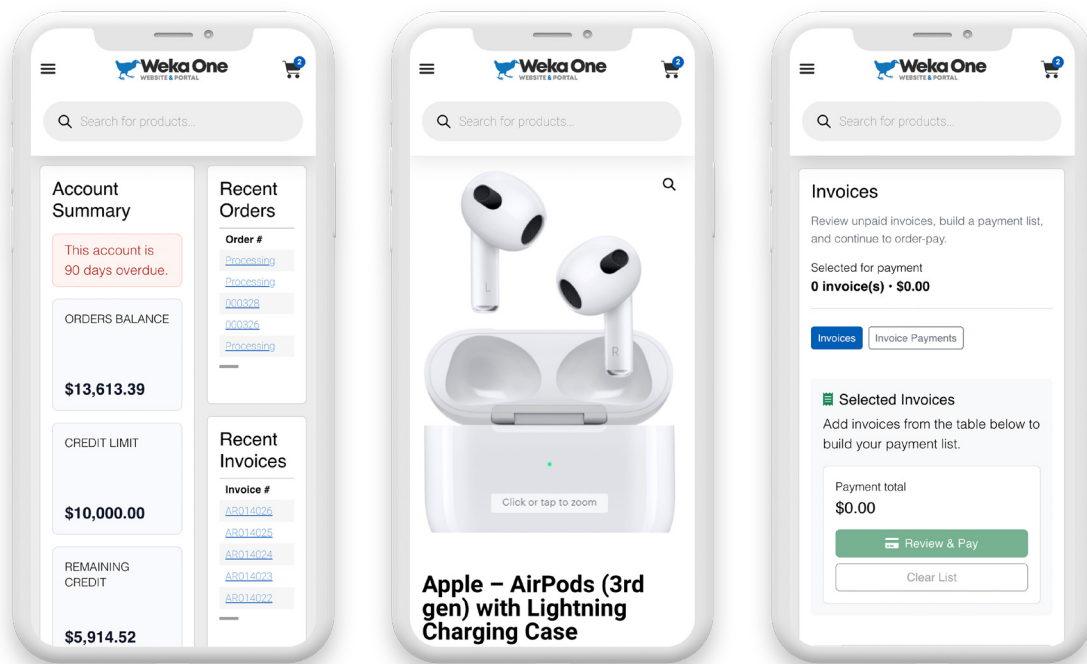
This is useful for businesses that sell to organisations with branches, departments, procurement teams, job sites, or multiple buyers.



Checkout and payment options ✓

Weka One supports checkout features designed for both B2B and B2C ordering.

Depending on your selected tier, this can include checkout integration, fast checkout, payment options, shipping methods, shipping integration, click and collect, promotional codes, draft orders, gift cards, loyalty programs, and multi-currency functionality.



Order management ✓

Weka One helps customers and internal teams manage orders more efficiently.

Customers can view order history, track orders, use order templates, and access order information online.

More advanced tiers can support partial shipping, order approval, return management, consignment orders, and freight integration.

Invoice access and payments ✓

Weka One can provide customers with access to invoice information through the customer portal.

Depending on your selected tier, this can include invoice statements, invoice downloads, invoice payments, and invoice return management.

This helps reduce invoice-related enquiries and gives customers faster access to account documents.

Quote workflows ✓

For businesses that sell through quotes, Weka One can support quote management and quote-to-cart workflows.

This allows customers to review quotes and convert approved quotes into orders.

Advanced quote workflows can also support quote email approval, helping businesses manage larger or more complex purchasing processes.

Marketing and customer engagement ✓

Weka One can support marketing and customer engagement features such as Mailchimp integration, Klaviyo integration, notify when back in stock, promotional codes, upsells, cross-sells, and customer-specific product visibility.

These tools help businesses increase online engagement and support better customer communication.

Website and design flexibility ✓

Weka One is designed to support a modern customer-facing website, not just a login portal.

Depending on your selected tier, Weka One can include customisable layouts, brand collateral, security and firewall features, lead form integration, Google login, and Facebook login.

This helps your website support sales, marketing, customer service, and account-based ordering.

Why businesses choose Weka One.

Reduce manual order entry

Many businesses still receive orders by phone, email, PDF, spreadsheet, or account manager.

Weka One helps move more ordering activity online, reducing manual data entry and helping your team process orders more efficiently.

Improve customer self-service

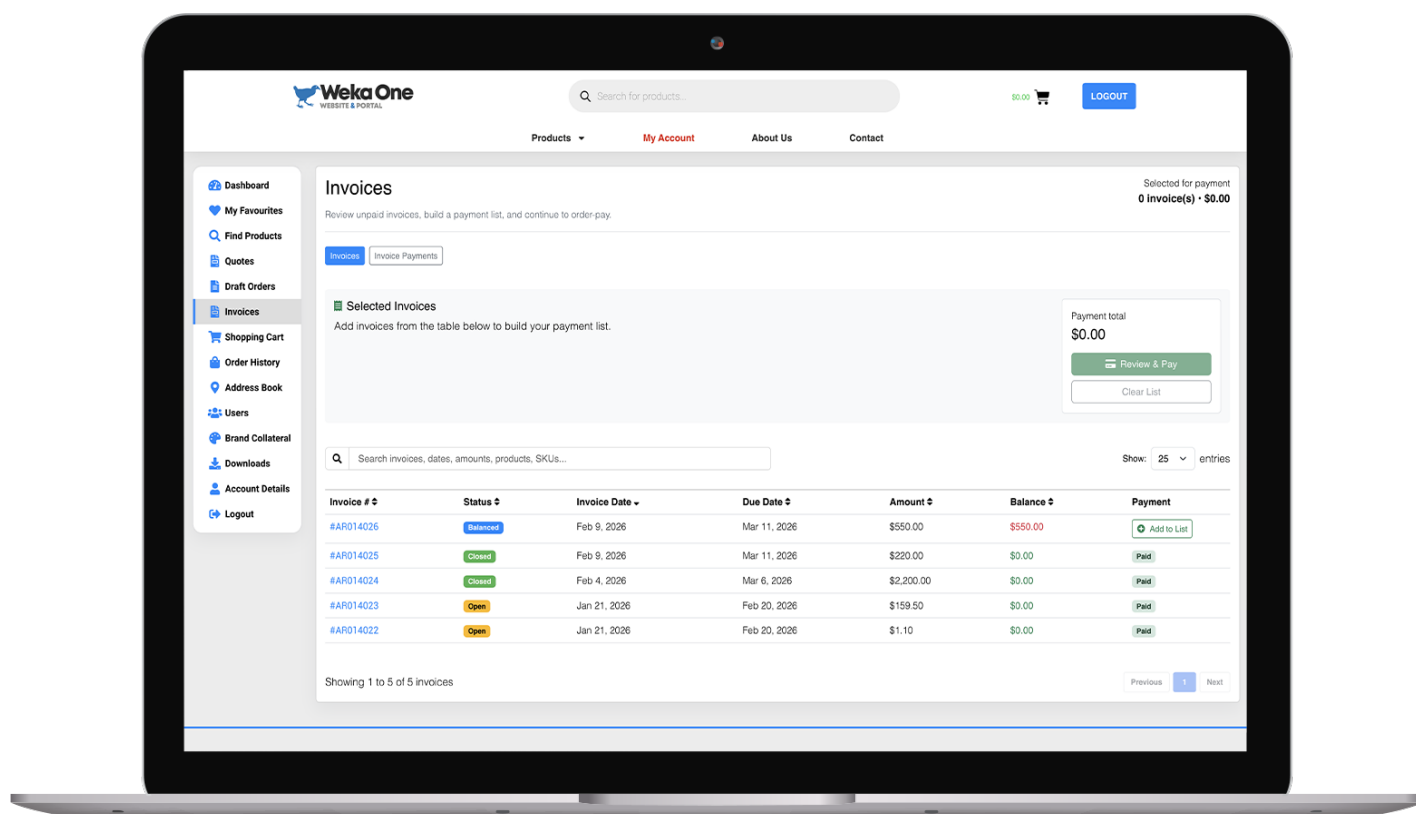
Customers can log in, view products, check pricing, place orders, access invoices, and reorder products without waiting for your team to respond.

This gives customers a better experience while reducing routine support requests.

Support complex B2B pricing

Weka One is designed for businesses that need more than simple retail pricing.

It can support customer-specific pricing, quantity breaks, sales pricing, discounts, and account-based product access.



Create a better online buying experience

Modern customers expect online ordering to be simple, accurate, and reliable.

Weka One gives customers the tools they need to buy from you online, while supporting the business rules and workflows your team relies on.

Scale your eCommerce strategy

Weka One is designed to grow with your business.

You can start with the features you need today and move into more advanced functionality as your online sales channel becomes more important.

Pricing Plans.

Plans

Standard

Plus

Enterprise

Implementation (excl GST)

\$11,571.43

\$14,428.57

\$21,571.43

Monthly (excl GST)

\$1070.00

\$1,650.00

\$2,270.00

Pricing tiers depend on the features and level of functionality your business requires.

Product Features

Stock Items



Non Stock Items



Variable Products | Template Items



Kit Item



Live Inventory



Filtering



Search



Product Documents



Sales Pricing



Sales Discounts



Quantity breaks



Customer Specific Products



Multi Stock Locations



Product Matrix Ordering



Ordering in Pack Quantities



Minimum order Quantity



Favourites



UpSell/Cross Sell



Unit of Measure



Serialised Inventory



Product Configurator



Customer Features

Standard

Plus

Enterprise

Two Way Integration	✓	✓	✓
Payment Terms	✓	✓	✓
Address Management	✓	✓	✓
Multiple Delivery Addresses per customer	✓	✓	✓
Team Management	✓	✓	✓
Team Role Manager		✓	✓
Credit Limit Hold		✓	✓
Trade Application Integration	✓	✓	✓
Parent/Child Company relationship			✓

Checkout Features

Checkout Integration	✓	✓	✓
Fast Order Process	✓	✓	✓
Fast Checkout	✓	✓	✓
Payment Options	✓	✓	✓
Shipping Methods	✓	✓	✓
Shipping Integration	✓	✓	✓
Click and Collect	✓	✓	✓
CSV Cart Export		✓	✓
CSV Cart Import		✓	✓
Notify when back in stock		✓	✓
Promotional Codes		✓	✓
Draft Orders		✓	✓
Gift Cards	✓	✓	✓
Multi Currencies			✓

Order Features

Standard

Plus

Enterprise

- Order History
- Order Tracking
- Freight Mapping
- Order Templates
- Partial Shipping
- Order Approval
- Order Return Management
- Consignment Orders

- | Standard | Plus | Enterprise |
|----------|------|------------|
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |
| | ✓ | ✓ |
| | ✓ | ✓ |
| | ✓ | ✓ |
| | ✓ | ✓ |
| | ✓ | ✓ |
| | | ✓ |

Invoice Features

- Invoice Statement
- Invoice Download
- Invoice Payment
- Invoice Return Management

- | Standard | Plus | Enterprise |
|----------|------|------------|
| ✓ | ✓ | ✓ |
| | ✓ | ✓ |
| | ✓ | ✓ |
| | ✓ | ✓ |

Quote Features

- Quote Management
- Quote to Cart
- Quote Email Approval

- | Plus | Enterprise |
|------|------------|
| ✓ | ✓ |
| ✓ | ✓ |
| | ✓ |

Website Features

- Lead Form Integration
- Customisable Layout
- Brand Collateral
- Security/FireWall
- Google Login
- Facebook Login

- | Standard | Plus | Enterprise |
|----------|------|------------|
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ |
| | ✓ | ✓ |
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Which Weka One tier is right for your business?

Standard

Best for businesses that need stronger B2B features such as search, filtering, favourites, team management, address management, payment terms, shipping options, and invoice statements.

Plus

Best for businesses with more advanced B2B requirements, including quantity breaks, customer-specific products, product documents, units of measure, pack quantities, order approvals, invoice downloads, invoice payments, quote management, and CSV cart tools.

Enterprise

Best for businesses with complex online ordering requirements, including multi stock locations, serialised inventory, multi-currency, consignment orders, quote email approval, and advanced B2B workflows.

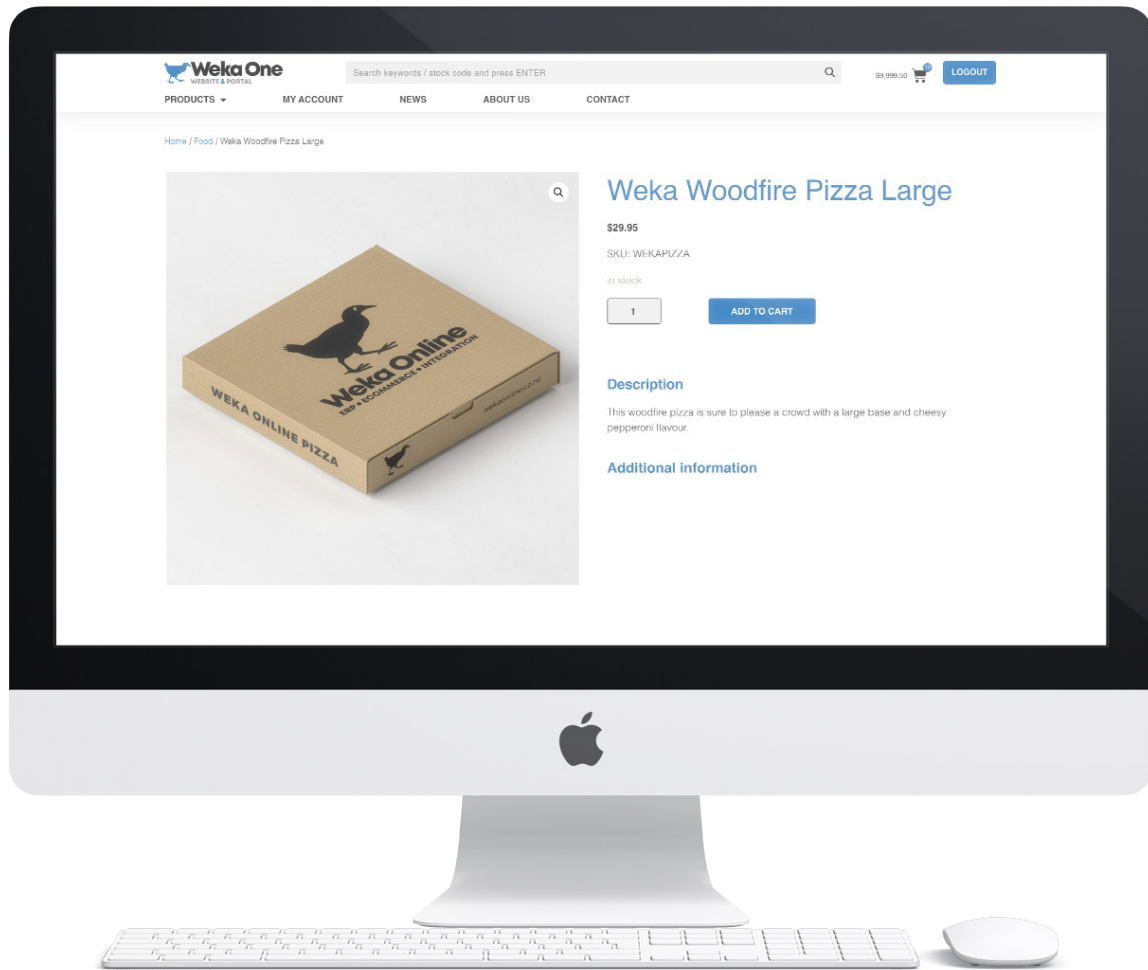
Built for industries with complex ordering.

Weka One is well suited to businesses that sell to account customers and manage repeat B2B ordering.

This includes industries such as:

- ✓ **Building supplies**
- ✓ **Automotive supplies**
- ✓ **Medical supplies**
- ✓ **Food and beverage**
- ✓ **Cleaning supplies**
- ✓ **Electrical supplies**
- ✓ **Security supplies**
- ✓ **Promotional products**
- ✓ **Mobility equipment**
- ✓ **Workwear**
- ✓ **Wholesale and distribution**
- ✓ **Manufacturing**
- ✓ **Trade and industrial supplies**

If your business has complex pricing, products, customers, or order workflows, Weka One can help bring those processes online.



Frequently asked questions.

What is Weka One?

Weka One is an ERP-first eCommerce platform designed for businesses that need B2B, B2C, and trade ordering features.

It helps businesses connect their online store, customer portal, product catalogue, pricing, inventory, orders, invoices, and customer account workflows.

Is Weka One only for B2B?

No. Weka One can support B2B, B2C, and mixed customer models.

Many businesses use Weka One to serve both trade account customers and direct online buyers through one connected platform.

Can customers see their own pricing?

Yes. Weka One can support customer-specific pricing, sales pricing, discounts, quantity breaks, and account-based product access depending on the selected tier and business requirements.

Can customers access invoices online?

Yes. Selected Weka One tiers support invoice statements, invoice downloads, invoice payments, and invoice return management.

Can Weka One support quote workflows?

Yes. Weka One can support quote management, quote-to-cart, and quote email approval on selected tiers.

Can Weka One support team ordering?

Yes. Weka One can support team management and team role management, allowing account customers to manage multiple users and purchasing roles.

Can Weka One support product documents?

Yes. Selected tiers support product documents, which can be useful for technical specifications, safety data sheets, manuals, brochures, compliance documents, or supporting product information.

Can Weka One support large product catalogues?

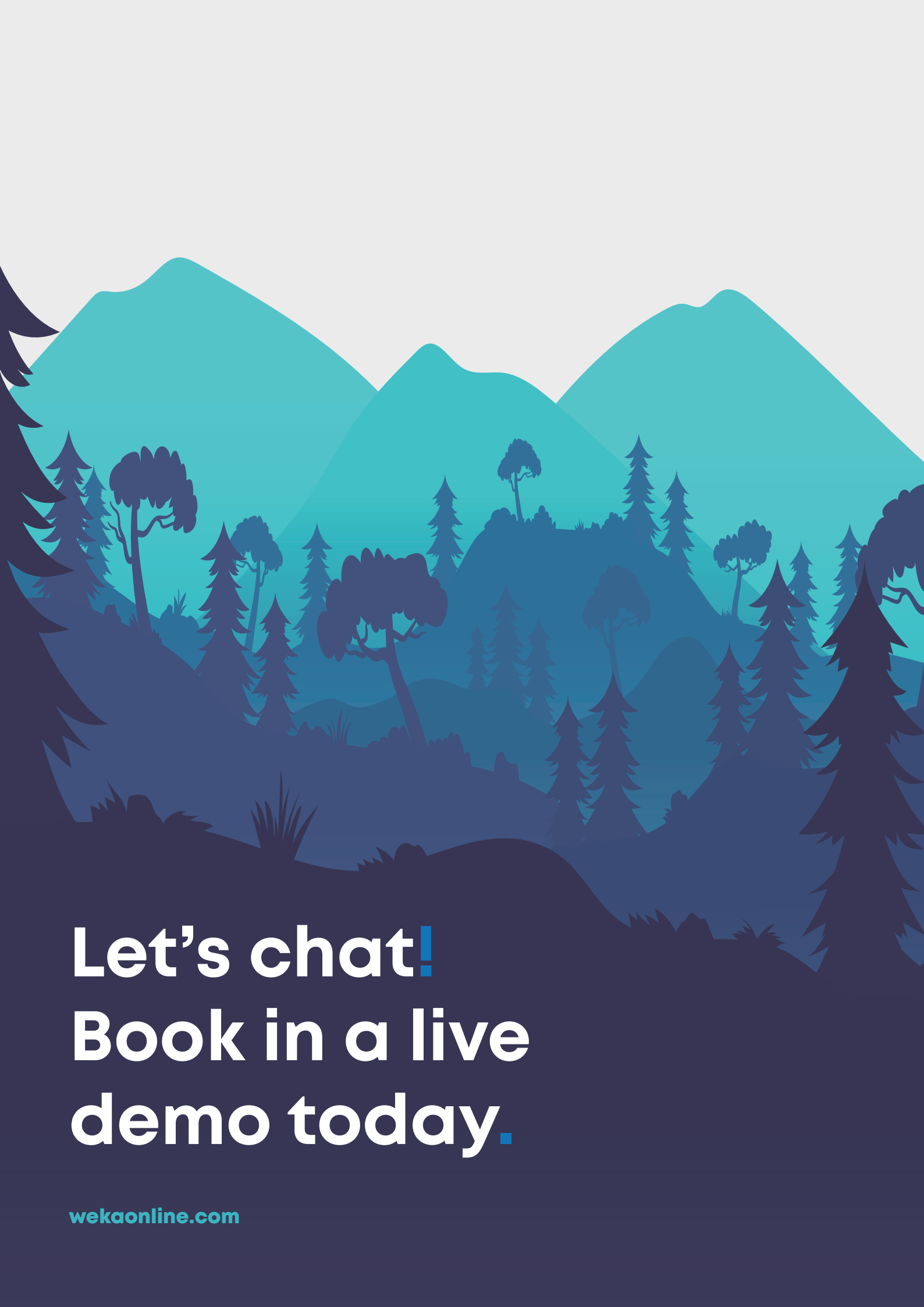
Yes. Weka One is designed for businesses with large or complex product catalogues, including search, filtering, product attributes, documents, product matrix ordering, units of measure, and customer-specific products on selected tiers.

Ready to build a better online ordering experience?

If your business needs more than a standard online store, Weka One can help.

Weka One gives your customers a better way to buy online while helping your team reduce manual administration, improve accuracy, and create a scalable digital sales channel.

Contact Weka Online today to book a live demonstration and see how Weka One can support your business.



Let's chat!
Book in a live
demo today.

wekaonline.com